

Corporate Giving Directory 2001

"Handy reference book. Highly recommended for national nonprofits and community groups willing to do the hard work of matching nonprofit needs with self-serving corporate goals."

— ARBA

Get in touch with those who give

NEW EDITION Now you can identify valuable links and contacts between your organization's leaders and the trustees, donors, officers and directors of corporate foundations. This handy reference book provides complete profiles of the 1,000 largest corporate foundations and corporate direct giving programs in the U.S. — the funding sources that represent nearly \$3.6 billion in cash and nonmonetary support annually. With more relevant and crucial biographical data than you'll find anywhere else, you can identify valuable links and contacts between your organization's leaders and the trustees, donors, officers and directors of the corporate foundations listed.

Corporate Giving Directory includes more than 100 new corporate foundation profiles and expanded coverage of the 100 biggest givers, the top 100 companies and pre-selected giving lists. In addition, it lists the "Top-10" givers to arts and humanities, civic and public affairs, education, environment, international, social services and health, and the top-five givers in science mentioned in the introduction to this volume. And, new analytical features are included to help the process of matching corporate foundations and givers to fundraisers.

22ND ED. READY JULY 2000. 1,875 PP. ▶

ISBN 1-56995-404-6.

ORDER #GML09900-600899.

\$465.00.



Foundation Reporter 2001

"The only source that provides biographical data on the people who make foundation grant decisions. The editors have made the research efficient by providing 13 separate indexes. Provides more in-depth information than the Annual Register of Grant Support. A must purchase for academic and public libraries grant collections. It provides the essential information about the foundations that other directories do not provide."

— ARBA

Increase your chances for success and save time

NEW EDITION Known throughout the fund-raising community for its depth of content, *Foundation Reporter 2001* gives you all the important contact, financial and grant information you'll need. This comprehensive resource covers the top 1,000 private foundations in the United States that have at least \$10 million in assets or have made \$500,000 in charitable giving. The combined assets for the foundations in this edition total more than \$216 billion and charitable giving adds up to more than \$8 billion.

You'll find extensive biographical data on the people who make the grant decisions such as donors and their families, foundation officers, directors and trustees. Knowing these people, their backgrounds, interests and connections to people that support your organization is critical to writing award-winning proposals. Each foundation profile contains full contact information, giving philosophy, financial summary, history of donors, geographic preferences, application procedures and restrictions, biographical data on foundation officers and directors, typical recipients and recently awarded grants. Additionally, "Top 10" foundation givers are noted in the areas of arts and humanities, civic and public affairs, education, environment, health, international, science, social services and the top 5 in religion. You'll also find 13 indexes to help you quickly zero in on specific foundations.

32ND ED. 2000. IN PRINT. 1,817 PP. ▶

ISBN 1-56995-394-5.

ORDER #GML09900-600889.

\$435.00.



National Directory of Nonprofit Organizations 2001

"The stated purpose of the NDNO is to provide useful information to marketers, sales staff, and nonprofit professionals who need contact information about the largest nonprofit organizations in the United States, and it does fulfill this purpose."

— ARBA

NEW EDITION Foundations, endowment funds, scholarships, research centers, trusts, religious organizations, associations, chambers of commerce, hospitals and universities are just a few of the kinds of influential organizations listed in TAFT's *National Directory of Nonprofit Organizations 2001*. This is the most comprehensive guide to the growing nonprofit world, covering many nonprofit organizations required to file 990 returns with the Internal Revenue Service.

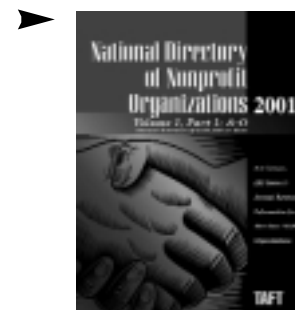
By providing the annual income figures, names, addresses and phone numbers of 250,000 organizations — 184,000 of which have incomes in excess of \$100,000 — the *Directory* is an indispensable aid to sales and marketing professionals, insurance brokers, investment or financial consultants, lawyers, and other professionals who search the nonprofit sector for leads and contacts. It also serves nonprofit professionals in networking.

For fast research, the *Directory* is organized into two volumes, available separately or as a set. Volume 1 lists organizations with annual revenues of \$100,000 or more. Volume 2 covers organizations with annual revenues between \$25,000 and \$99,999. In addition, two step-saving indexes help you quickly locate the organizations you're looking for. The Activity Index groups organizations according to one of 270 specific activity terms. The Geographic/Income Index arranges nonprofit organizations by state and 5-digit ZIP code and indicates the income range of the organization.

12TH ED. READY 2000.
6,021 PP. IN 2 VOLS.
ISBN 1-56995-406-2.
ORDER #GML09900-600901.
\$535.00/2-VOL. SET.

ALSO AVAILABLE INDIVIDUALLY:
VOL. 1 (IN 2 PARTS). 4,231 PP.
ISBN 1-56995-408-9.
ORDER #GML09900-600903.
PRICE: \$380.00.

VOL. 2. 1,790 PP.
ISBN 1-56995-414-3.
ORDER #GML09900-600909.
PRICE: \$250.00.



ORDER FORM

BILL TO

Name/Title _____
 Organization _____
 Address _____
 City/State/Prov. _____ ZIP/Postal Code _____
 Phone(____) _____ Fax(____) _____
 Gale Group Account# _____
 E-mail _____

SHIP TO

Name/Title _____
 Organization _____
 Address _____
 City/State/Prov. _____ ZIP/Postal Code _____
 Phone(____) _____ Fax(____) _____
 Gale Group Account# _____
 E-mail _____

Qty	Order No.	Title	Price	S.O.
___	GML09900-600899	Corporate Giving Directory 2001	\$465.00	<input type="checkbox"/>
___	GML09900-600889	Foundation Reporter 2001	\$435.00	<input type="checkbox"/>
___	GML09900-600901	National Directory of Nonprofit Organizations 2001, 2-vol. set	\$535.00	<input type="checkbox"/>
___	GML09900-600903	National Directory of Nonprofit Organizations 2001, Vol. 1	\$380.00	<input type="checkbox"/>
___	GML09900-600909	National Directory of Nonprofit Organizations 2001, Vol. 2	\$250.00	<input type="checkbox"/>

Approval Policy All Gale Group products are available on an approval or trial basis. Please contact your Gale Group Representative for details.

Standing Orders Most of our print titles are available on Standing Order. For each title placed on Standing Order you automatically receive each new volume or edition upon publication at a 5% discount. Simply check the Standing Order box.

Method of Payment:

- Payment enclosed. The Gale Group pays postage and handling in the U.S. and Canada.
 I have an established account. Please bill me, including postage and handling.

P.O.# _____

(Subject to credit approval. If using your own P.O., please indicate Gale Group Order #GML09900.)

Charge my credit card.

- VISA MasterCard American Express Discover

Card # _____ Exp. Date _____

Signature _____

New Customers: Please prepay by credit card or check.

- I would like to establish an account with the Gale Group.
Please send a credit application.

Phone: 1-800-877-GALE • Fax: 1-800-414-5043

E-mail: galeord@galegroup.com

**Gale Group • P.O. Box 9187 • Farmington Hills, MI
48333-9187**

Special discounts cannot be combined with any other offer. Prices subject to change without notice. Prices do not include GST or local taxes. Sales tax applicable in Canada and all but the following states: AK, DE, MT, NH and OR. GSA contract #GS-14F-6092A.



Call your Gale Group Representative for more information: 1-800-877-GALE