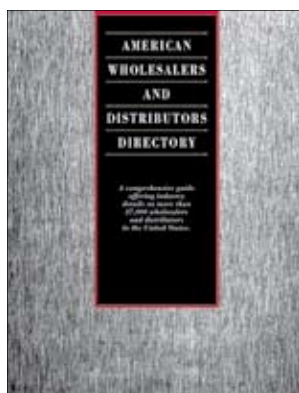


# American Wholesalers and Distributors Directory

Now online on *Gale Directory Library*



*American Wholesalers and Distributors*

*Directory* provides detailed listings for thousands of large and small wholesalers and distributors throughout the United States and Puerto Rico. Perfect for researchers seeking to identify new distribution channels or prime licensing opportunities, *American Wholesalers and Distributors Directory* on the *Gale Directory Library* allows users to instantly access, export and sort listings by SIC code, geographic location and more.

Each annual edition of this invaluable resource lists more than 28,000 wholesalers and distributors. Multiple editions are available by standing order, ensuring access to the most up-to-date information as well as historical data. Entries typically include: the name and address of the organization; phone and fax numbers; company e-mail and URL addresses; SIC codes; principal product lines; total number of employees; estimated annual sales volume; a list of principal officers with titles and e-mail addresses when available; and more.

## Real-world users might include:

- Economics students can quickly create lists of major wholesalers and distributors in specific fields, and in specific locations for potential job opportunities
- Business professionals can easily identify distribution channels in new geographic locations
- Marketing professionals can simply create a contact list of top professionals to approach for licensing opportunities
- And many others

Please contact your Gale Representative.

In the U.S. and Canada: 1-800-877-GALE or visit [www.gale.com/DirectoryLibrary](http://www.gale.com/DirectoryLibrary).

Outside the U.S. and Canada: Visit [www.gale.com/world](http://www.gale.com/world) for a list of Distributors and Sales Offices.

## ABOUT GALE DIRECTORY LIBRARY

With *Gale Directory Library*, researchers can use state-of-the-art functionality to perform a range of data sorting, filtering and exporting. These innovative features, unlike anything seen previously from our directories, make *Gale Directory Library* the essential tool for research.

- Find contacts — Finding a company, person, publication (or other kind of entity) is easy. Basic search lets users quickly look up names, search by keyword, and browse the full text of your directory holdings.
- Generate lists, analyze trends — Export search results and use them in programs like Excel or Word, making the creation of mailing lists a snap.
- Cross-searchable — Search across our growing number of directory titles. Each directory can be searched individually by its own unique data fields, or search the entire directory collection.

## Additional benefits of *Gale Directory Library*:

- Use it like a database; buy and own it like a book collection
- State-of-the-art search, sort and export features
- Available 24/7 from any Internet-connected computer
- Choose the directory titles you want, and own the data
- Print, e-mail or download individual entries
- Entries include hot-linked Web sites and e-mail addresses (when available)
- Export results to analyze data or generate mailing lists
- Includes more data than print version, when appropriate
- Marked items lists let you select entries to generate custom results
- Available backfiles provide historical data
- Growing list of available directories